Where we are and what we do

Longmont: Northern Colorado
Denver: Headquarters
Colorado Springs: Southern Colorado
Grand Junction: Western Slope

State Licensing Authority (Department of Revenue)

Marijuana Enforcement Division
- Licensing
- Investigations
- Planning
- Legal
- Analysis
What we do

1. **Investigations**
   - Licensing - Individuals & Businesses
   - Underage/Unauthorized Sales Checks
   - Risk-Based
   - Complaint-Based
   - Targeted Inspections (focus on a particular set of rules - e.g. packaging and labeling)
   - Criminal Investigations (coordinated with local and state law enforcement)

1. **Outreach / Education / Assistance**
   - Industry Bulletins
   - Compliance Tips & Tools (e.g. Checklists)
   - Webinars / Town Halls / Active Engagement

1. **Data Analysis**

2. **Laboratory Certification**
Over **3,000** licenses approved across the state.

<table>
<thead>
<tr>
<th>License/Permit Types</th>
<th>Medical Licenses</th>
<th>Retail Licenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Stores</td>
<td>407</td>
<td>665</td>
</tr>
<tr>
<td>Cultivations</td>
<td>468</td>
<td>808</td>
</tr>
<tr>
<td>Manufacturers</td>
<td>225</td>
<td>297</td>
</tr>
<tr>
<td>Testing Facilities</td>
<td>10</td>
<td>10</td>
</tr>
<tr>
<td>Transporters</td>
<td>13</td>
<td>39</td>
</tr>
<tr>
<td>Hospitality</td>
<td>0</td>
<td>10</td>
</tr>
<tr>
<td>Delivery Permits</td>
<td>15</td>
<td>52</td>
</tr>
</tbody>
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*Colorado.Gov/Revenue*
Licensing: Suitability

Criminal Character or Record:
- Fingerprint criminal history record check

Licensing Character or Record

Financial Character or Record
- Disclosure of sanctions, penalties, assessments, or cease and desist orders imposed by a securities regulator other than the SEC.
- Disclosure of 180 days account statements for any applicant acquiring 10% or more of the Owner’s Interests in a regulated marijuana business.

After Suitability - The Business License Process Begins

“Dual-Licensing Framework”
Requires Local Jurisdiction Approval
Safety & Security - Licensed Premises

❖ Inventory Tracking
  ➢ RFID Technology - Affixed to Plants & Packages
  ➢ Monitoring through the supply chain
  ➢ Also used for taxation purposes & market reports

❖ Surveillance
  ➢ Every point of ingress and egress
RFID Technology

Colorado.Gov/Revenue
Packaging and Labeling

PROHIBITED EDIBLE SHAPES

THC
Product Evolution
Testing

Marijuana testing:
including plants and products:

- Potency
- Homogeneity
- Pesticides
- Heavy Metals
- Contaminants
- Residual Solvents
- Microbial

Meg's BUDTENDER TIPS

With great bud comes great responsibility. We all want to enjoy everything that Colorado has to offer and that’s made a whole lot easier if those who want to use marijuana do so responsibly. It’s up to you to set the right example because when responsibility grows here, we all thrive.

SHARING IS NOT CARING
Not only is sharing marijuana with people under 21 against the law, it can hurt their health, get them in trouble, and put their future goals in jeopardy. Keep your weed to yourself or you could be charged with a felony if you share with anyone under age, even if they’re family members or friends.

KEEP YOUR STASH SAFE AND SOUND
Kids, pets, or even curious visitors can get into your marijuana if it’s not locked up and out of sight. If you want to have weed around, either keep it in the child-resistant packaging from the retailer or invest in a lockbox so you can be the only one who has access to your stash.

RESPECT OUR AIR
People around you have a right to fresh air, so if you choose to smoke, do it on your own property (where you have permission) and never light up in a public space. Not only is it against the law, but you’re also exposing people to unwanted secondhand smoke.

RESPONSIBILITY Grows Here
Thank You

Questions
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Additional Resources
- MED Regulations
- Subscribe to Receive Updates Subscribe
- MED Compliance Tools
- 2020 Legislation Summary
- 2021 Legislation Summary
- Guidance Documents
- Statutorily Required Resources